



READYMIX (WEST INDIES) LIMITED

CAREER OPPORTUNITY

Readymix (West Indies) Limited (RML) is seeking to recruit dynamic, target-driven, self-motivated and results-oriented individuals, to fill the role of:

INDEPENDENT SALES CONTRACTORS

KEY RESPONSIBILITIES AND ACCOUNTABILITIES:

- Promote and sell our Company's products (concrete and aggregates) and related services to customers;
- Prospect and develop new business opportunities for sale of RML's products and services;
- Assist customers with the technical aspects of RML's products and services and provide accurate measurements and quotations to meet their requirements;
- Demonstrate exceptional levels of customer care in the service delivery process;
- Create and manage a value plan for customers underlining profile, share and value opportunities;
- Plan and organise personal sales strategies to achieve assigned goals and targets.

INCUMBENTS MUST POSSESS THE FOLLOWING:

- Bachelor's Degree in Sales and Marketing or related field;
- At least three (3) years' sales experience with a proven track record of excellent customer service within the Building and Construction Industry;
- Excellent written and oral communication skills;
- Valid driver's license;
- A suitable combination of education and experience shall be considered.

Applications labelled "Independent Sales Contractor" should be mailed to:

Readymix (West Indies) Limited

P.O. Box 825

Port of Spain

Trinidad and Tobago

Or emailed to vacancies@rml.co.tt

Deadline: **November 30, 2016.**

Unsuitable applications will not be acknowledged.